

## INVESTMENT ANALYSIS

Bunya: 1 Bed/1 Bath

Avg Nightly Rate	\$275					
	Note					
Sale Price	1	\$405,000	\$405,000	\$405,000	\$405,000	\$405,000
INCOME	\$100,375					
Occupancy Rate	2	30%	<b>40%</b>	50%	<b>60%</b>	70%
Owners Rental Income - 60%	3	\$18,068	\$24,090	\$30,113	\$36,135	\$42,158
(40% to Manager for managing)						
Gross Yield %		4.46%	5.95%	7.44%	8.92%	10.41%
Less OPERATING COSTS						
Body Corporate Fees (Estimate)		\$5,042	\$5,042	\$5,042	\$5,042	\$5,042
Utilities (Estimate)		\$1,300	\$1,550	\$1,800	\$2,050	\$2,300
Rates (Estimate)		\$1,200	\$1,200	\$1,200	\$1,200	\$1,200
Maintenance & Landlord Insurance (Estimate)		\$800	\$800	\$800	\$800	\$800
Total Operating Costs		\$8,342	\$8,592	\$8,842	\$9,092	\$9,342
Operating Profit	4	\$9,726	\$15,498	\$21,271	\$27,043	\$32,816
Net Operating Yield %		2.40%	3.83%	5.25%	6.68%	8.10%
Taxation Aspects from Ownership						
Amount Borrowed (80%)		\$324,000	\$324,000	\$324,000	\$324,000	\$324,000
Interest Expense on Borrowings (5%)		\$16,200	\$16,200	\$16,200	\$16,200	\$16,200
Estimated Depreciation based on (3.5%)		\$14,175	\$14,175	\$14,175	\$14,175	\$14,175
Interest plus Depreciation		\$30,375	\$30,375	\$30,375	\$30,375	\$30,375
Less Operating Profit		\$9,726	\$15,498	\$21,271	\$27,043	\$32,816
Net Tax Deduction		\$20,650	\$14,877	\$9,105	\$3,332	-\$2,441
Anticipated Tax Refund	5	\$9,705	\$6,992	\$4,279	\$1,566	-\$1,147
Investment Return After Tax, Based						
on 80% Borrowings		\$3,231	\$6,290	\$9,350	\$12,409	\$15,468
Return on Cash Invested	\$81,000	4.0%	7.8%	11.5%	15.3%	19.1%

#### Notes

1 Sale price does not include furniture and electrical package

2 Occupancy rates can vary subject to management and owner usage etc

3 Anticipated owner proportion of gross rental income. All figures include GST if applicable.

4 Includes anticipated operating costs, excluding finance and depreciation

5 Assuming marginal tax rate of 45% plus 2% Medicare levy

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### INVESTMENT ANALYSIS Ironbark: 2 Bed/1 Bath

Avg Nightly Rate	\$320					
	Note					
Sale Price	1	\$440,000	\$440,000	\$440,000	\$440,000	\$440,000
INCOME	\$116,800					
Occupancy Rate	2	<b>30%</b>	40%	50%	60%	70%
Owners Rental Income - 60%	3	\$21,024	\$28,032	\$35,040	\$42,048	\$49,056
(40% to Manager for managing)						
Gross Yield %		4.78%	6.37%	7.96%	9.56%	11.15%
Less OPERATING COSTS						
Body Corporate Fees (Estimate)		\$5,042	\$5,042	\$5,042	\$5,042	\$5,042
Utilities (Estimate)		\$1,300	\$1,550	\$1,800	\$2,050	\$2,300
Rates (Estimate)		\$1,200	\$1,200	\$1,200	\$1,200	\$1,200
Maintenance & Landlord Insurance (Estimate)		\$800	\$800	\$800	\$800	\$800
Total Operating Costs		\$8,342	\$8,592	\$8,842	\$9,092	\$9,342
Operating Profit	4	\$12,682	\$19,440	\$26,198	\$32,956	\$39,714
Net Operating Yield %		2.88%	4.42%	5.95%	7.49%	9.03%
Taxation Aspects from Ownership						
Amount Borrowed (80%)		\$352,000	\$352,000	\$352,000	\$352,000	\$352,000
Interest Expense on Borrowings (5%)		\$17,600	\$17,600	\$17,600	\$17,600	\$17,600
Estimated Depreciation based on (3.5%)		\$15,400	\$15,400	\$15,400	\$15,400	\$15,400
Interest plus Depreciation		\$33,000	\$33,000	\$33,000	\$33,000	\$33,000
Less Operating Profit		\$12,682	\$19,440	\$26,198	\$32,956	\$39,714
Net Tax Deduction		\$20,318	\$13,560	\$6,802	\$44	-\$6,714
Anticipated Tax Refund	5	\$9,549	\$6,373	\$3,197	\$21	-\$3,156
Investment Return After Tax, Based						
on 80% Borrowings		\$4,631	\$8,213	\$11,795	\$15,377	\$18,958
Return on Cash Invested	\$88,000	5.3%	9.3%	13.4%	17.5%	21.5%

#### Notes

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# INVESTMENT ANALYSIS

## Tallowwood: 2 Bed/2 Bath

Avg Nightly Rate	\$350					
	Note					
Sale Price	1	\$475,000	\$475,000	\$475,000	\$475,000	\$475,000
INCOME	\$127,750					
Occupancy Rate	2	30%	40%	50%	60%	70%
Owners Rental Income - 60%	3	\$22,995	\$30,660	\$38,325	\$45,990	\$53,655
(40% to Manager for managing)						
Gross Yield %		4.84%	6.45%	8.07%	9.68%	11.30%
Less OPERATING COSTS						
Body Corporate Fees (Estimate)		\$5,042	\$5,042	\$5,042	\$5,042	\$5,042
Utilities (Estimate)		\$1,300	\$1,550	\$1,800	\$2,050	\$2,300
Rates (Estimate)		\$1,200	\$1,200	\$1,200	\$1,200	\$1,200
Maintenance & Landlord Insurance (Estimate)		\$800	\$800	\$800	\$800	\$800
Total Operating Costs		\$8,342	\$8,592	\$8,842	\$9,092	\$9,342
Operating Profit	4	\$14,653	\$22,068	\$29,483	\$36,898	\$44,313
Net Operating Yield %		3.08%	4.65%	6.21%	7.77%	9.33%
Taxation Aspects from Ownership						
Amount Borrowed (80%)		\$380,000	\$380,000	\$380,000	\$380,000	\$380,000
Interest Expense on Borrowings (5%)		\$19,000	\$19,000	\$19,000	\$19,000	\$19,000
Estimated Depreciation based on (3.5%)		\$16,625	\$16,625	\$16,625	\$16,625	\$16,625
Interest plus Depreciation		\$35,625	\$35,625	\$35,625	\$35,625	\$35,625
Less Operating Profit		\$14,653	\$22,068	\$29,483	\$36,898	\$44,313
Net Tax Deduction		\$20,972	\$13,557	\$6,142	-\$1,273	-\$8,688
Anticipated Tax Refund	5	\$9,857	\$6,372	\$2,887	-\$598	-\$4,083
Investment Return After Tax, Based						
on 80% Borrowings		\$5,510	\$9,440	\$13,370	\$17,300	\$21,230
Return on Cash Invested	\$95,000	5.8%	9.9%	14.1%	18.2%	22.3%

#### Notes

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